

C&S: Consequence and Sequel

C&S is a crystallisation of the process of looking ahead to see the consequences of some action, plan, decision, rule, invention etc.

For some people, thinking ahead may always be part of doing a CAF, but it is worth emphasising this process more directly since consequences do not exist until you make an effort to foresee them, whereas factors are always present at the moment. CAF is primarily concerned with factors that are operating at the moment and on which a decision is based, whereas C&S deals with what may happen after the decision has been made. There are immediate consequences as well as short-term (1-2 years), medium-term (2-5 years) and long-term consequences (over 5 years).

C&S is concerned with action of some sort, either the action that one intends to take oneself or the action that others are taking. The intention is to enlarge the view beyond the immediate effect of that action. An action may seem worthwhile if the immediate effect is good but if one makes a deliberate effort to look at longer term consequences, the action may not be worthwhile at all. Conversely, an action that has good long-term consequences may not seem very enticing at the moment.

If CAF is thinking about a situation at the moment, then C&S is thinking ahead. Obviously, consequences also can turn up as part of a PMI, but the important point about a deliberate C&S is that attention is focused directly on the future.



C&S = Consequence and Sequel:



In thinking about an action, the consequences should always be considered:

Immediate consequences

Short-term consequences - (1 - 2 years)

Medium-term consequences - (2 - 5 years)

Long-term consequences - (over 5 years)

Remember that one has always to look in the future before carrying out an action.